Financial Statements and Report of Independent Certified Public Accountants

Archdiocese of Philadelphia Catholic Charities Appeal Fund

June 30, 2018 and 2017

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Report of Independent Certified Public Accountants

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Archdiocese of Philadelphia Catholic Charities Appeal Fund Philadelphia, Pennsylvania

Report on the financial statements

We have audited the accompanying financial statements of the Archdiocese of Philadelphia Catholic Charities Appeal Fund (the "Appeal Fund"), which comprise the statements of financial position as of June 30, 2018 and 2017, and the related statements of activities and changes in net assets and cash flows for the years then ended, and the related notes to the financial statements.

Management's responsibility for the financial statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Appeal Fund's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Appeal Fund's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Archdiocese of Philadelphia Catholic Charities Appeal Fund as of June 30, 2018 and 2017, and the results of its operations and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Supplementary information

Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The supplementary information contained in the Supplemental Schedule of Appeal Fund Allocations for the years ended June 30, 2018 and 2017 is presented for purposes of additional analysis and is not a required part of the financial statements. Such supplementary information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audits of the financial statements and certain additional procedures. These additional procedures included comparing and reconciling the information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the supplementary information is fairly stated, in all material respects, in relation to the financial statements as a whole.

Philadelphia, Pennsylvania

Grast Thorston LLP

February 4, 2019

STATEMENTS OF FINANCIAL POSITION

June 30,

ASSETS	2018	2017
MODETO		
Cash and cash equivalents	\$ 1,621,753	\$ 1,732,424
Pledges and other receivables, net of allowance for doubtful accounts		
of \$134,556 and \$126,801 at June 30, 2018 and 2017, respectively	261,179	758,591
Investments	429,944	435,348
Beneficial interest in perpetual trusts	792,605	779,409
Total assets	\$ 3,105,481	\$ 3,705,772
LIABILITIES AND NET ASSETS		
LIABILITIES		
Charitable gift annuities payable	\$ 231,152	\$ 241,632
Accrued expenses and other payables	538	439
Total liabilities	231,690	242,071
NET ASSETS		
Unrestricted	1,960,236	2,566,279
Temporarily restricted	120,950	118,013
Permanently restricted	792,605	779,409
Total net assets	2,873,791	3,463,701
Total liabilities and net assets	\$ 3,105,481	\$ 3,705,772

The accompanying notes are an integral part of these financial statements.

STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS

Years ended June 30,

		20	018		2017				
	Unrestricted	Temporarily restricted	Permanently restricted	Total	Unrestricted	Temporarily restricted	Permanently restricted	Total	
Revenues									
Contributions	\$ 11,527,487	\$ -	\$ -	\$ 11,527,487	\$ 12,572,338	\$ -	\$ -	\$ 12,572,338	
Total revenues	11,527,487			11,527,487	12,572,338			12,572,338	
Other support									
Income from invested funds	3,005	3,121	28,743	34,869	3,376	3,510	22,790	29,676	
Net realized and unrealized appreciation									
on investments	12,359	14,280	32,616	59,255	21,136	23,836	68,724	113,696	
Net assets released from restrictions	48,385	(222)	(48,163)	_	57,357	(510)	(56,847)	-	
Change in charitable gift annuities	(12,913)	(14,242)		(27,155)	(13,502)	(15,195)		(28,697)	
Total revenues and other support	11,578,323	2,937	13,196	11,594,456	12,640,705	11,641	34,667	12,687,013	
Expenditures									
Subsidies	10,076,545	_	-	10,076,545	10,064,593	-	-	10,064,593	
Fundraising and administrative expenses	2,032,134	-	-	2,032,134	2,060,528	-	-	2,060,528	
Bad debt expense	63,188	-	-	63,188	30,062	-	-	30,062	
Investment advisory fees	12,499			12,499	15,761			15,761	
Total expenditures	12,184,366			12,184,366	12,170,944			12,170,944	
Change in net assets	(606,043)	2,937	13,196	(589,910)	469,761	11,641	34,667	516,069	
Net assets, beginning of year	2,566,279	118,013	779,409	3,463,701	2,096,518	106,372	744,742	2,947,632	
Net assets, end of year	\$ 1,960,236	\$ 120,950	\$ 792,605	\$ 2,873,791	\$ 2,566,279	\$ 118,013	\$ 779,409	\$ 3,463,701	

The accompanying notes are an integral part of these financial statements.

STATEMENTS OF CASH FLOWS

Years ended June 30,

		2018	 2017
Cash flows from operating activities			
Change in net assets	\$	(589,910)	\$ 516,069
Adjustments to reconcile change in net assets to net cash		,	
used in operating activities			
Bad debt expense		63,188	30,062
Net realized and unrealized gains on investments		(26,639)	(44,972)
Net realized and unrealized gains on beneficial interest in			
perpetual trusts		(61,359)	(75,754)
Change in assets and liabilities			
Pledges and other receivables		434,224	(407,356)
Beneficial interest in perpetual trusts		48,163	41,087
Charitable gift annuities payable, accrued expenses and other payables	_	(10,381)	 (60,002)
Net cash used in operating activities		(142,714)	 (866)
Cash flows from investing activities			
Purchase of investments		(57,366)	(77,070)
Proceeds from sale of investments	_	89,409	 106,913
Net cash provided by investing activities		32,043	 29,843
Net (decrease) increase in cash and cash equivalents		(110,671)	28,977
Cash and cash equivalents			
Beginning of year	_	1,732,424	 1,703,447
End of year	\$	1,621,753	\$ 1,732,424

The accompanying notes are an integral part of these financial statements.

NOTES TO FINANCIAL STATEMENTS

June 30, 2018 and 2017

NOTE A - NATURE OF OPERATIONS

The Catholic Charities Appeal Fund (the "Appeal Fund") is a Pennsylvania nonprofit corporation governed by a Board of Directors. The Appeal Fund conducts the annual solicitation of funds within the parishes of the Archdiocese of Philadelphia to help support the financial needs of many of the social ministry programs of the Archdiocese of Philadelphia ("Archdiocese").

NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

1. Basis of Accounting

The accompanying financial statements have been prepared on the accrual basis of accounting, in accordance with accounting principles generally accepted in the United States of America ("U.S. GAAP").

2. Financial Statement Presentation

Information regarding the financial position and activities of the Appeal Fund is reported according to three classes of net assets based on the existence or absence of donor-imposed restrictions as follows: unrestricted, temporarily restricted and permanently restricted net assets.

Unrestricted net assets - Net assets that are not subject to donor-imposed restrictions and that may be expendable for any purpose in performing the primary objectives of the Appeal Fund.

Temporarily restricted net assets - Gifts, pledges, and income and appreciation subject to donor-imposed stipulations that may or will be met either by actions of the Appeal Fund and/or through the passage of time. As the restrictions are satisfied, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the accompanying financial statements as net assets released from restrictions. Donor-restricted contributions whose restrictions are met in the same reporting period are reported as unrestricted contributions. Temporarily restricted net assets consist of charitable gift annuities.

Permanently restricted net assets - Gifts, pledges, and income and appreciation subject to donor-imposed stipulations that require that the amounts contributed be invested in perpetuity. In the absence of donor-imposed restrictions on the use of the income generated by permanently restricted net assets, income and gains generated from such contributions are available for the general operations. Permanently restricted net assets consist of interests in perpetual trusts.

3. Cash and Cash Equivalents

The Appeal Fund considers all unrestricted highly-liquid investments with an original maturity of three months or less, and that are not held as components of its respective investment portfolio, to be cash equivalents. At June 30, 2018, the Appeal Fund has cash balances on deposit with a financial institution that exceed the balance insured by the Federal Deposit Insurance Corporation of \$250,000 by \$1,371,753. At June 30, 2018 and 2017, the Appeal Fund has not experienced any losses in such accounts.

NOTES TO FINANCIAL STATEMENTS - CONTINUED

June 30, 2018 and 2017

NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

4. Pledges, Contributions and Other Receivables

Unconditional promises to give ("pledges") are recorded as receivables and revenues at fair value within the appropriate net asset category at the date the promise is received. Donor-restricted gifts that are received and either spent or deemed spent within the same year are reported as unrestricted revenues and expenses. All pledges are considered due in one year. The Appeal Fund is not the recipient of any conditional pledges. Other receivables are amounts due to the Appeal Fund from payers other than donors.

5. Allowance for Doubtful Accounts

The Appeal Fund provides for an allowance for doubtful accounts when information available indicates that it is probable that a receivable has been impaired. The allowance for doubtful accounts is provided based upon management's judgments including such factors as prior collection history and the passage of time relative to the campaign. The amount of expected impairment is based on management's best estimate. Pledges are written off on a specific identification basis.

6. Subsidies

The Appeal Fund recognizes expenditures relating to commitments and grants in the statements of activities and changes in net assets when such funds are made available to the grantee, or when specific grants are recommended by the Board of Directors and approved by the Archbishop of Philadelphia.

7. Investments

SEI, a provider of institutional asset management services, created two publicly traded Catholic Values mutual funds: the Catholic Values Equity Fund and the Catholic Values Fixed Income Fund ("Catholic Values Funds"), which provide Catholic institutions with high-quality investment products that align with their core values, without sacrificing diversification or return potential. Specifically, the Catholic Values Funds align with the investment directives set forth by the United States Conference of Catholic Bishops ("USCCB"). The Archdiocese appointed SEI Private Trust Company to act as custodian (the "Custodian") of the investments, which consist of certain cash and securities and are more fully described in Notes C and D. Investment allocation decisions are the responsibility of the applicable Archdiocesan entity's board or finance council.

Investments are reported at fair value. Realized gains and losses are reported to the participating entities monthly. Gains and losses realized by the participating entities as a result of sales are recorded in their specific accounts. Unrealized gains and losses are included in the statements of activities and changes in net assets as net appreciation or depreciation in the fair value of investments.

8. Beneficial Interest in Perpetual Trusts

The Archdiocese is the sole beneficiary of the income of individual trusts held in perpetuity that were established by third parties. The supporting charitable trusts require the income to be paid to the Appeal Fund. The beneficial interest in the supporting charitable trusts is recorded at the fair value of the assets.

NOTES TO FINANCIAL STATEMENTS - CONTINUED

June 30, 2018 and 2017

NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

The underlying investments of the beneficial interest in the supporting charitable trusts consist of government obligations, mutual funds, and equity securities. The Appeal Fund receives statements from each of the trustees, which detail the fair value of each investment in the supporting charitable trusts.

9. Charitable Gift Annuities Payable

The Appeal Fund enters into charitable gift annuity arrangements, whereby the assets are included in the investments in the Catholic Values Funds described above at June 30, 2018 and 2017. Periodic annuity payments are made to the donor or their beneficiaries until death. Upon receipt of the assets, a liability is recorded at the present value of the estimated future payments to be distributed over the donor's and/or other beneficiaries' expected life, based on the GAM-2000 Mortality Tables and discount rates set when the annuity agreement is established, which range between 2.00% and 4.51%. The annuity agreement stipulates that the Appeal Fund has unrestricted and unencumbered assets in the form of cash, cash equivalents, or publicly traded securities of at least \$100,000 plus one-half of the principal value of any annuities issued by the Archdiocese and now in effect. The Appeal Fund's unrestricted net assets at June 30, 2018 and 2017 totaled \$1,960,236 and \$2,566,279, respectively, which exceeds the agreement stipulation.

10. Income Tax Status

The Appeal Fund is exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code through its inclusion in the USCCB group ruling and listing in the Official Catholic Directory. Accordingly, donations to the Appeal Fund qualify for the charitable contribution deduction.

The Appeal Fund follows the accounting guidance for uncertainties in income tax positions which requires that a tax position be recognized or not recognized based on a "more likely than not" threshold. This applies to positions taken or expected to be taken in a tax return. The Appeal Fund does not believe its financial statements include any material uncertain tax positions.

11. Risks and Uncertainties

The Appeal Fund's financial instruments that are exposed to concentrations of credit risk consist primarily of cash and cash equivalents and investments. Cash and cash equivalents are held in a high-quality financial institution. The Appeal Fund has various investment securities invested in SEI Catholic Values Funds. These securities are exposed to various risks such as interest rate, market and credit risks. Due to the level of risk associated with investments, it is at least reasonably possible that changes in the value of investments will occur in the near term and that such changes could materially affect the amounts reported in the statements of financial position.

12. Use of Estimates

The preparation of financial statements in conformity with U.S. GAAP requires management to make significant estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts or revenue and expenses during the reporting period. These significant estimates include the fair values of investments, allowance for doubtful accounts, allocation of functional expenses and assumptions related to annuities payable. Actual results could differ from these estimates.

NOTES TO FINANCIAL STATEMENTS - CONTINUED

June 30, 2018 and 2017

NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

13. New Accounting Pronouncements

Financial Accounting Standards Board ("FASB") Accounting Standards Update ("ASU") No. 2014-09, Revenue (Topic 606): Revenue from Contracts with Customers, outlines a single comprehensive model for entities to use in accounting for revenue arising from contracts, whether or not written, with customers and supersedes most current revenue recognition guidance, including industry-specific guidance. The core principle of ASU 2014-09 is that an entity should recognize revenue when it transfers promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services by applying five steps listed in the guidance. ASU 2014-09 also requires disclosure of both quantitative and qualitative information that enables users of financial statements to understand the nature, amount, timing and uncertainty of revenue and cash flows arising from customers. The new guidance is effective for fiscal years beginning after December 15, 2018. Entities have the option of using either a full retrospective or a modified retrospective approach. Early adoption is permitted. The Appeal Fund is evaluating the effect the adoption of ASU 2014-09 may have on the financial statements.

ASU No. 2016-14, Presentation of Financial Statements of Not-for-Profit Entities, intends to make certain improvements to the current reporting requirements for not-for-profit entities including: (1) the presentation for two classes of net assets at the end of the period, rather than the currently required three classes, as well as the annual change in each of the two classes; (2) the removal of the requirement to present or disclose the indirect method (reconciliation) when using the direct method for the statement of cash flows; and (3) the requirement to provide various enhanced disclosures relating to various not-for-profit specific topics. The new standard is effective for annual financial statements beginning after December 15, 2017. The Appeal Fund is evaluating the pronouncement at this time.

NOTE C - INVESTMENTS

The total investments of the Appeal Fund at June 30, 2018 and 2017 are detailed as follows:

	 2018	 2017
Investment in SEI Catholic Values Funds	\$ 429,944	\$ 435,348
Total investments	\$ 429,944	\$ 435,348

Investment in SEI Catholic Values Funds

Investments held at SEI are reported at fair value and consist of the following:

Catholic Values Equity Fund (or "equity fund") - Invests in common stocks and is managed by SEI. The equity fund is valued at the closing price of the traded fund.

Catholic Values Fixed Income Fund (or "fixed income fund") - Invests in mutual funds, corporate obligations, United States Treasury obligations and municipal obligations and is managed by SEI. The fixed income fund is valued at the closing price of the traded fund.

Cash Plus (or "fund") - Investments are liquid in nature and invested in short-duration U.S. government bonds.

NOTES TO FINANCIAL STATEMENTS - CONTINUED

June 30, 2018 and 2017

NOTE D - FAIR VALUE MEASUREMENTS

FASB Accounting Standards Codification ("ASC") 820, Fair Value Measurements and Disclosures, establishes a single authoritative definition of fair value, sets a framework for measuring fair value, and requires additional disclosures about fair value measurements. The framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy under ASC 820 are described as follows:

- Level 1 Quoted prices in active markets for identical assets or liabilities as of the measurement date.
- Level 2 Inputs other than Level 1 that are observable, either directly or indirectly, such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the same term of the assets or liabilities.
- Level 3 Inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities.

A financial instrument's level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement.

Fair value calculations may not be indicative of net realizable value or reflective of future fair values. Furthermore, although the Appeal Fund believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

The following table presents the fair values of the investments held by the Appeal Fund by level within the fair value hierarchy, as of June 30, 2018:

	oted prices in active markets Level 1)		Significant other observable inputs (Level 2)	suj li ma	ignificant inputs pported by ttle or no rket activity (Level 3)		Total fair value
Assets							
Investments:							
Investment in SEI Catholic							
Values Funds	\$ 429,944	\$	-	\$	-	\$	429,944
Beneficial interest in perpetual trusts	 	_			792 <u>,605</u>	_	792 <u>,605</u>
Total assets at June 30, 2018	\$ 429,944	\$_		\$	792,605	\$_	1,222,549

NOTES TO FINANCIAL STATEMENTS - CONTINUED

June 30, 2018 and 2017

NOTE D - FAIR VALUE MEASUREMENTS - Continued

The following table presents the fair values of the investments held by the Appeal Fund by level within the fair value hierarchy, as of June 30, 2017:

	oted prices in active markets Level 1)		Significant other observable inputs (Level 2)	su _l li mai	ignificant inputs oported by ttle or no rket activity Level 3)		Total fair value
Assets							
Investments:							
Investment in SEI Catholic							
Values Funds	\$ 435,348	\$	-	\$	-	\$	435,348
Beneficial interest in perpetual trusts	 	_	=_		779,409	_	779,409
Total assets at June 30, 2017	\$ 435,348	\$		\$	779,409	\$	1,214,757

The following table present assets measured at fair value on a recurring basis using significant unobservable inputs (Level 3) for the years ended June 30, 2018 and 2017:

	Beneficial interest in perpetual trusts						
		2018		2017			
Total investments, beginning of year	\$	779,409	\$	744,742			
Gains Net activity	_	61,359 61,359		75,754 75,754			
Distributions from trusts	_	(48,163)		(41,087)			
Total investments, end of year	\$	792,605	\$	779,409			

NOTE E - FUNCTIONAL EXPENSES

The following table summarizes program and supporting expenses for the years ended June 30, 2018 and 2017:

	2018	2017
Program expenses Supporting expenses	\$ 10,076,545 <u>2,107,821</u>	\$ 10,064,593 <u>2,106,351</u>
Total expenditures	\$ <u>12,184,366</u>	\$ <u>12,170,944</u>

NOTES TO FINANCIAL STATEMENTS - CONTINUED

June 30, 2018 and 2017

NOTE F - RELATED PARTY TRANSACTIONS

Certain members of the Board of Directors for the Appeal Fund serve as board members of other Archdiocesan entities.

Effective July 1, 2013, the Catholic Foundation of Greater Philadelphia ("CFGP") was formed to manage charitable fundraising for the Archdiocese. These efforts were previously managed by the Office for Stewardship and Development, a department within the Archdiocese of Philadelphia - Office for Financial Services ("OFS"). The entire Office for Stewardship and Development was transitioned to the CFGP during the fiscal year ended June 30, 2014. The administrative services agreement, previously between the Appeal Fund and OFS, to provide certain administrative and management services, was also transitioned to the CFGP during the fiscal year ended June 30, 2014. This expense totaled approximately \$1,821,925 and \$1,620,000 for the years ended June 30, 2018 and 2017, respectively. During the years ended June 30, 2018 and 2017, the Appeal Fund incurred an additional \$21,500 and \$253,000, respectively, of expenses from CFGP for additional work performed outside the scope of the administrative and management services contract.

The Appeal Fund provides subsidies to certain Archdiocesan entities. The amounts of subsidies provided by the Appeal Fund were \$10,076,545 and \$10,064,593 for the years ended June 30, 2018 and 2017, respectively.

NOTE G - SUBSEQUENT EVENTS

FASB ASC 855, Subsequent Events, establishes the principles and requirements for evaluating and reporting subsequent events, including: the period subject to evaluation for subsequent events; the circumstances requiring recognition of subsequent events in the financial statements; and the required disclosures. The Appeal Fund evaluated events subsequent to June 30, 2018 and through February 4, 2019, the date the financial statements were available to be issued. The Appeal Fund is not aware of any subsequent event that would require recognition or disclosure in the financial statements.



SUPPLEMENTAL SCHEDULE OF APPEAL FUND ALLOCATIONS

Years ended June 30,

	 2018	 2017
Catholic Social Services	\$ 4,749,680	\$ 4,907,663
Schools for Special Education	1,316,188	1,357,682
Interparochial Parish Cooperative Commission	989,472	1,022,429
Sick and Retired Priests	890,524	920,187
Cultural Ministries	593,682	613,457
Life, Family and Laity	494,740	511,216
Nutritional Development Services	334,819	362,612
Archbishop's Christmas Benefit for Children	385,575	369,147
Catholic Housing and Community Services	238,913	-
Office for Financial Services	82,952	-
Apostolic Impact Fund	 	 200
	\$ 10,076,545	\$ 10,064,593